



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

July 25, 2019

John Scott
CMI Equipment Sales Inc
PO Box 1528
Goodlettsville, TN 37070
Re: **RFQ # 1382657 , New Sanitation 6 Cubic Yard Sale Load Refuse Collectors**

Dear Mr. Scott:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ #1382657 for **New Sanitation 6 Cubic Yard Sale Load Refuse Collectors**. This letter hereby notifies you of Metro's intent to award to **CMI Equipment Sales Inc**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Jerval Watson**, BAO Representative, at **(615) 862-5461** or at Jerval.watson@nashville.gov .

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Marissa Conklin** by email at Marissa.conklin@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
New Sanitation 6 Cubic Yard Side Load Refuse Collectors RFQ# 1382657	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	2.00%	98.00%	\$660,987.41	\$674,207.16	\$660,987.41
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
CMI Equipment Sales Inc.	\$ 660,987.41	\$660,987.41	\$0	\$647,767.66	\$13,219.75	Awarded

BAO SBE Assessment Sheet

BAO Specialist: Jerval Watson
Contract Specialist: Marissa Conklin
Date: 07/18/2019

Department Name: Public Works
RFP/ITB Number: 1382657

Project Name: New Sanitation 6 Cubic Yard Side Load Refuse Collectors

Primary Contractor*	Prime Bid Amount	Total Offered SBE (\$)	SBEs approved?	Total Approved SBE (\$)	SBE (%)	Comments
CMI Equipment Sales, Inc.	\$660,987.41	\$660,987.41	YES	\$ 660,987.41	100.00%	The Primary Contractor is a Metro approved SBE. There are no subcontractors.

*For ITBs, only apparent low bidder will be listed.

Conklin, Marissa (Finance-Procurement)

From: Lane, Michelle (Finance - Procurement)
Sent: Friday, July 12, 2019 3:49 PM
To: Conklin, Marissa (Finance-Procurement)
Cc: Pittman, Genario (Finance - Procurement)
Subject: RE: Single Bid Approval - RFQ# 1382657 - New Sanitation 6 Cubic Yard Side Load Refuse Collectors

Award to a single offer is approved.

Michelle A. Hernandez Lane
Chief Procurement Officer/Purchasing Agent
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37201
Office- 615.862.5471

From: Conklin, Marissa (Finance-Procurement)
Sent: Friday, July 12, 2019 2:38 PM
To: Lane, Michelle (Finance - Procurement)
Cc: Pittman, Genario (Finance - Procurement)
Subject: Single Bid Approval - RFQ# 1382657 - New Sanitation 6 Cubic Yard Side Load Refuse Collectors

Michelle,

RFQ # 1382657 closed with a single bidder, New Sanitation 6 Cubic Yard Side Load Refuse Collectors . The department considers the single offer as fair and reasonable and are in agreement to move forward in awarding to CMI Equipment Sales Inc . This ITB was solicited to registered vendors under the commodity code 25100000 . An adequate pool of offerors had an opportunity to submit a response to the solicitation. Please review this single offer for approval.

Thank You.

Marissa Conklin
Procurement
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
615.880.3130

Conklin, Marissa (Finance-Procurement)

From: Lansky, Jay (Fleet Management)
Sent: Friday, July 12, 2019 2:20 PM
To: Conklin, Marissa (Finance-Procurement)
Subject: RE: RFQ# 1382657 - New Sanitation 6 Cubic Yard Side Load Refuse Collectors

Approved

From: Conklin, Marissa (Finance-Procurement)
Sent: Friday, July 12, 2019 2:17 PM
To: Lansky, Jay (Fleet Management)
Cc: Pittman, Genario (Finance - Procurement)
Subject: RFQ# 1382657 - New Sanitation 6 Cubic Yard Side Load Refuse Collectors

Jay,

The solicitation for RFQ# 1382657 closed today. Please see the attached bid form and specs sheet from the single bidder we had.

Do you find the offer fair and reasonable?

Marissa Conklin
Procurement
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
615.880.3130